

Automotive Compliance Education, LLC

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Automotive
Compliance
Education



ACE CERTIFICATION

Automotive Compliance Education trains, certifies, and annually recertifies dealership and industry personnel. Role-specific, online and affordable, ACE certification proves your commitment to compliance.

CERTIFICATION LEVELS

- PRODUCT SPECIALIST
- SALES SPECIALIST
- BUSINESS OFFICE SPECIALIST
- SALES MANAGEMENT SPECIALIST
- F&I SPECIALIST
- AUTOMOTIVE COMPLIANCE SPECIALIST
- COMPLIANCE OFFICER

COMPLIANCE TOPICS INCLUDE

Accounting Checklist	Magnuson-Moss Warranty Act
Adverse Actions	Managing Compliance
Auditing Deals	Menu Vocabulary
Book-Out Practices	Negative Equity
Cash Reporting	Non-Negotiables
Compliance Officer Basics	OFAC
Conditional Delivery	Paper Trail
Credit Applications	Preventing In-Dealership Theft
Credit Practices Rule	Privacy Rule
Crisis Management	Quoting Payments
Dealer-Finance Source Agreements	Red Flags Rule
Discrimination	Regulation M
Disposal Rule	Regulation Z
EH&S Basics	Risk-Based Pricing Rule
Equal Credit Opportunity Act	Safeguards Rule
Ethics	Sexual Harassment
FACT Act	Signature Issues
Fair Credit Reporting Act	Telemarketing Sales Rule
Fair Credit/Fair Pricing	UDAP
Holder in Due Course Rule	Unwinds
Installment Sale Contracts	Used Car Rule
Lease Agreements	Window Stickers



ACE supplements its training on legal topics with practical instruction on how to apply the law's requirements to real-life dealership situations. And certified professionals remain current by reviewing annual update modules and completing a shorter recertification exam. When it comes to practical compliance, it's good to have ACE up your sleeve!