

# TRADITIONAL

## LINE\5 Program

# CONTRACT SALE EXAMPLE

(Example Numbers For Illustrative Purposes Only)



Dealer is responsible to activate and send administrator cost to Provider.

Dealer retains markup and any down payment.

|  |         |
|--|---------|
| Sale Price   | \$3,500 |
| Down Payment<br>(Retained by Dealer)                                       | \$0.00  |
| Amount Financed  | \$3,500 |
| Line\5 Fee<br>(10% of Amount Financed)                                     | \$350   |
| Amount Funded to Dealer<br>(Within 48 hours of a complete funding package) | \$3,150 |

PRODUCT(S) AVERAGE TERM

60 MONTHS

Dealer Sells  
**\$3,500**  
in Products



Dealer receives \$3,150  
from Line\5



Line\5 retains \$350  
From Amt Fin

Dealer Sends Admin Cost  
of Product (\$875)



Dealer retains Markup of  
Product (\$2,275)

# CONTRACT CANCELLATION EXAMPLE

(example numbers for illustrative purposes only)

|  |         |
|--|---------|
| # Payments Made<br>pre-cancel  | 42      |
| Refund % (42/60)<br>(Retained by Dealer)   | 70%     |
| Refund Due   | \$1,050 |
| $\$3,500 \times 70\% = \$2,450$<br>$\$3,500 - \$2,450 = \$1,050$<br>Provider Portion:<br>$\$875 \times 70\% = \$612.5$<br>$\$875 - \$612.5 = \$262.50$<br>Dealer Portion:<br>$\$2,625 \times 70\% = \$1,837.50$<br>$\$2,625 - \$1,837.50 = \$787.50$ |         |



Customer  
Cancels Month  
42



Line\5 applies refund  
to Customer's Loan  
balance.



Dealer Cancels with Administrator  
and Refunds "Refund Due"  
Due to Line\5 (Total \$1,050)

PRODUCT(S) AVERAGE TERM

60 MONTHS

DEALER  
EARNED  
**\$1,487.50**