



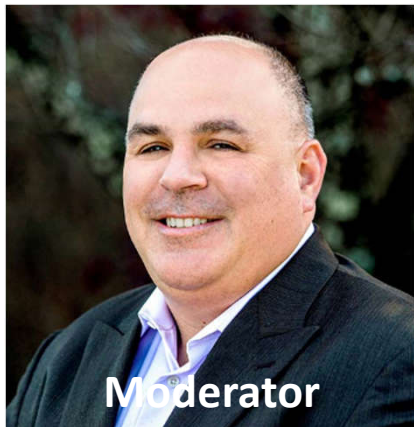
**FLEET
FORWARD**
conference

MOBILITY SOLUTIONS FOR FLEETS.

CONNECTED FLEETS | AUTONOMOUS TECHNOLOGY | SHARED MOBILITY | ELECTRIC VEHICLES

November 11-13, 2019 | The Forager, San Jose, CA

SHARED MOBILITY FOR FLEETS PANELIST

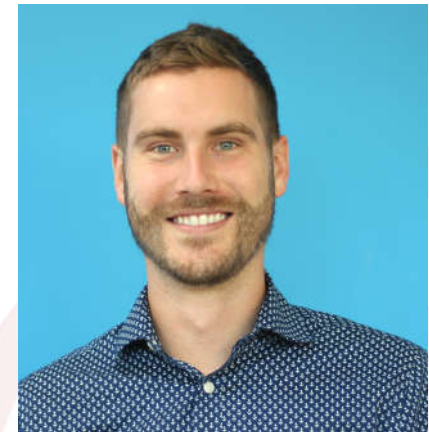


Moderator

Dan Hannan
Vice President,
Client Solutions
Merchants Fleet



Rudy Six
CEO
INVERS



Kris Luey
International Business
Development Manager
Vulog

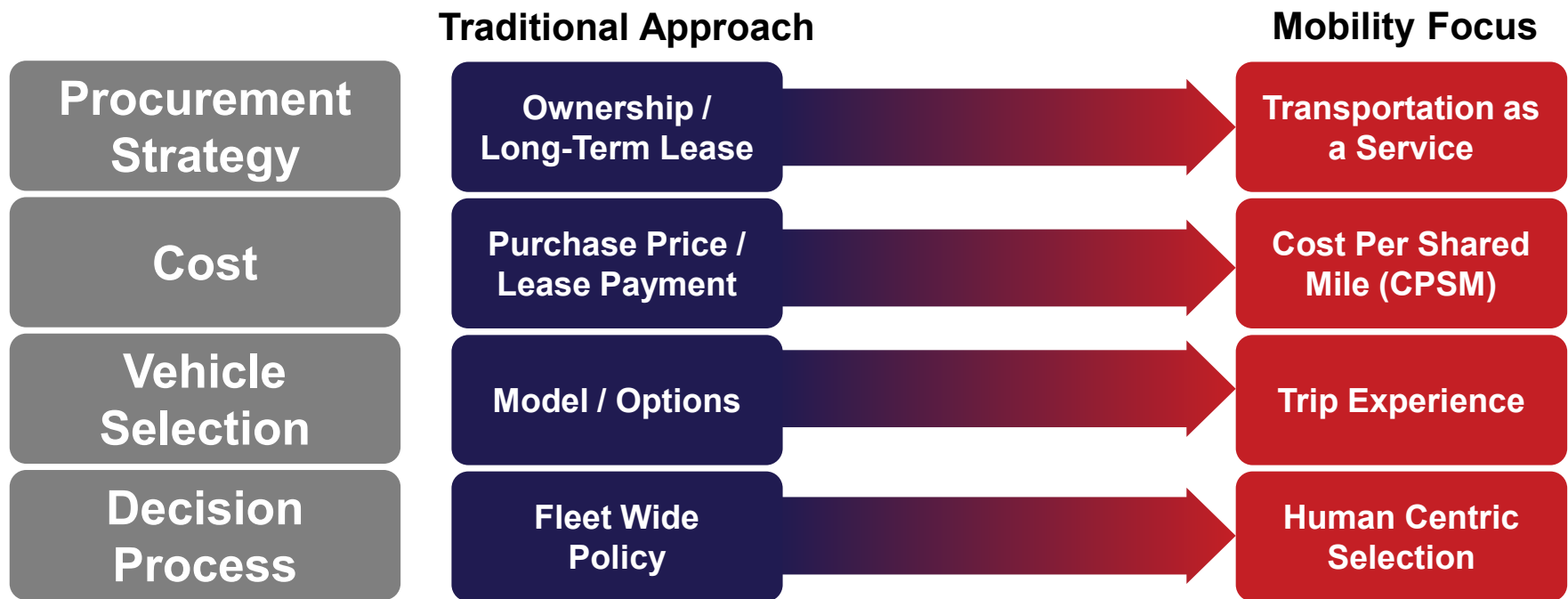


MOBILITY SOLUTIONS FOR FLEETS.

CONNECTED FLEETS | AUTONOMOUS TECHNOLOGY | SHARED MOBILITY | ELECTRIC VEHICLES

The Forager, San Jose, CA

Shifting Mobility Focus of Fleets



Mobility Client Success Story

Company

Residential
Consumer Service
Organization
Operating Cars &
Light Duty Trucks

Challenge

Seasonal Demand
Drives a 5-7
Month Spike in
Fleet Size.

Solution

Adopt Seasonal
Mobility Model to
Meet Individual
Market Needs

Results

**\$3.4 MM
Savings**



Shared Mobility Early Adopters





Vehicle Share Opportunities



MOBILITY SOLUTIONS FOR FLEETS.

CONNECTED FLEETS | AUTONOMOUS TECHNOLOGY | SHARED MOBILITY | ELECTRIC VEHICLES

The Forager, San Jose, CA

Enabling a Shared Pool



MOBILITY SOLUTIONS FOR FLEETS.

CONNECTED FLEETS | AUTONOMOUS TECHNOLOGY | SHARED MOBILITY | ELECTRIC VEHICLES

The Forager, San Jose, CA



The Right Vehicle Mix



MOBILITY SOLUTIONS FOR FLEETS.

CONNECTED FLEETS | AUTONOMOUS TECHNOLOGY | SHARED MOBILITY | ELECTRIC VEHICLES

The Forager, San Jose, CA



Mobility Lessons Learned

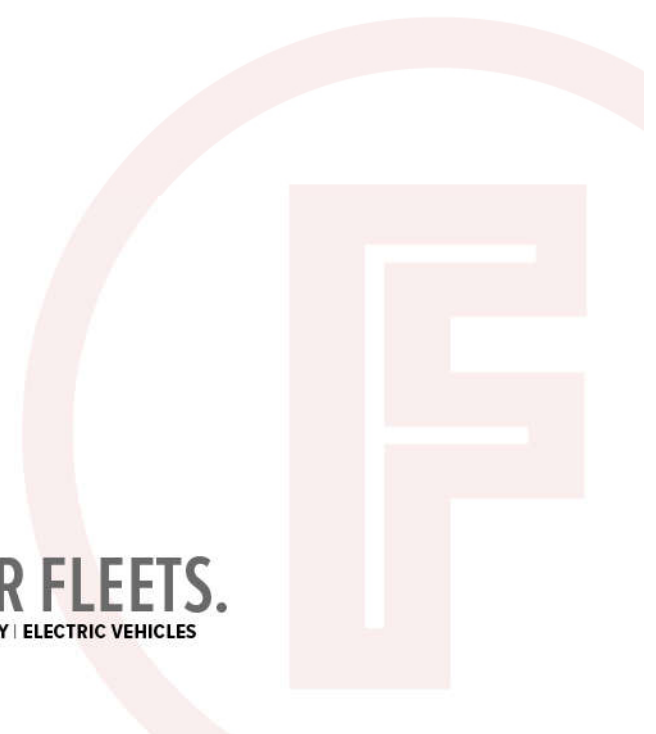


MOBILITY SOLUTIONS FOR FLEETS.

CONNECTED FLEETS | AUTONOMOUS TECHNOLOGY | SHARED MOBILITY | ELECTRIC VEHICLES

The Forager, San Jose, CA

QUESTIONS ?



MOBILITY SOLUTIONS FOR FLEETS.
CONNECTED FLEETS | AUTONOMOUS TECHNOLOGY | SHARED MOBILITY | ELECTRIC VEHICLES
The Forager, San Jose, CA