

GLOBAL FLEET CONFERENCE

June 6-8, 2017

Miami Marriott Biscayne Bay
Miami, FL



GLOBAL FLEET
CONFERENCE



automotive
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GLOBAL FLEET

The views expressed herein are the views of the presenter only and not those of any company, employer, or organization associated with the presenter.

Teva Pharmaceuticals

David Hayward

Developing a Successful Global Fleet
Policy and Supplier Management
Program That Meets Local Needs

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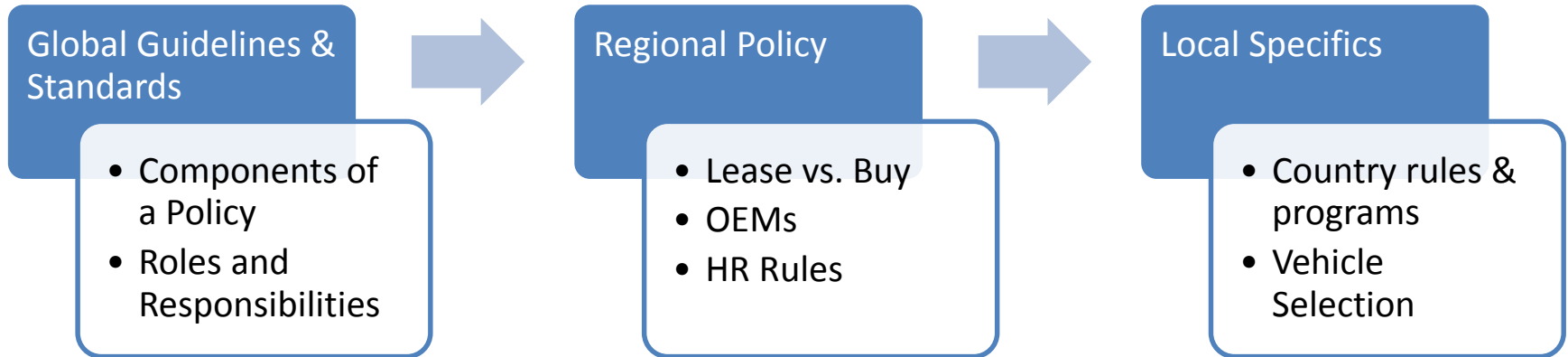
GLOBAL FLEET

Teva Overview

- ~12,000 vehicles
- 63+ Countries
- Global Strategy
- Regional Fleet Policies
- Procurement and Facilities Partnership

Global Fleet Policy

- One size rarely fits all...
- So what works?



Supplier Selection

Europe

- Dual Supply (leasing) in every market
- Outsourced Fleet Management in some markets
- Four OEMs

North America

- Single Supply
- Wider selection of vehicles

Latin America

- Single Supply in Mexico
- Currently reviewing other countries

Asia Pacific

- Limited presence



Teva's Operational Model

- Global Facilities Management assigned Fleet Operational Control
 - Phased roll out across regions

Europe

- 50% coverage by 2018
- Need to staff the organization
- Current Fleet “Managers” cannot transition to GFM Org.
- Fleet Logistics preferred outsourced partner, also ERCG (France) and CLM (UK)

Latin America

- 80% coverage by 2018
- Staffed by GFM
- Ongoing review throughout rollout

North America

- Under Commercial Operations (historical)

Discussion

Global
Standards
vs. Global
Policy

Global vs.
Regional
Suppliers