

Tuesday • 3:05pm - 4:05pm

TAKING BACK FLEET: OUR JOURNEY TO BRINGING MAINTENANCE BACK IN-HOUSE

Presented by Larry Campbell

Fleet Manager, City of Fort Wayne, IN

in conversation with Sara Burnam

Director, Fleet Management, Palm Beach County, FL



**WHERE PUBLIC FLEET
PROFESSIONALS CONNECT**

New Orleans

Sponsored by

GOV PLANET™

A Ritchie Bros.™ solution



FW PUBLIC WORKS

Fleet

In Your Neighborhood

Bringing maintenance back in house

Larry Campbell CFP

City of Fort Wayne

Phone: 260 427-5291

Email: larry.campbell@cityoffortwayne.org



**WHERE PUBLIC FLEET
PROFESSIONALS CONNECT**

New Orleans

Why Bring Back In House?

Conflict presents a choice.

Choice brings change.



**WHERE PUBLIC FLEET
PROFESSIONALS CONNECT**
New Orleans



Cost Comparison

Contract	\$ 3,406,554	\$ 3,074,440
City Fleet Budget	728,649	728,649
Non-Target Costs	<u>712,046</u>	<u>712,046</u>
Overall Costs	\$ 4,847,249	\$ 4,515,135
*2018 Savings from Insourcing Fleet Vehicle Services		\$ 332,114
	2019	2019
	<u>Contractor</u>	<u>City's Proposal</u>
Contract	\$ 3,494,583	\$ 3,126,771
City Fleet Budget	733,921	733,921
Non-Target Costs	<u>850,000</u>	<u>850,000</u>
Overall Costs	\$ 5,078,504	\$ 4,710,692
2019 Savings from Insourcing Fleet Vehicle Services		\$ 367,812

Transition Plan

- Budget
- Purchasing
- Forms - revise and create
- Write all new SOPs
- Retention of hourly employees, hiring new employees
- Inventory
- MSDS
- Clean the shop

No progress without change

- What's the difference between a thermometer and a thermostat?
- A thermometer tells you the temperature.
- A thermostat sets the temperature.
- What are you?
- Are you the one that sets the temperature or are you just happy with where it is set?

Questions

Larry Campbell, CFP
Fleet Director, Fort Wayne, IN
Phone: 260-427-5291

Email: larry.campbell@cityoffortwayne.org



**WHERE PUBLIC FLEET
PROFESSIONALS CONNECT**
New Orleans



**FW PUBLIC WORKS
Fleet**