



October 8 - 10, 2018  
 Caribe Royale Orlando | Orlando, FL  
 INDUSTRYSUMMIT.COM

# LEAD RETRIEVAL SCANNER RENTAL

**Order Online:**  
 You can securely rent your scanner online at: [www.customreg.com/leads](http://www.customreg.com/leads) and use code: **IS18**

**Mail or fax your order form to:**  
 Custom Registration Inc.  
 2001 E. Randol Mill Rd, Ste. 135  
 Arlington, TX 76011

**Fax (817) 277-7616**  
 Call us if you have any questions.  
**Phone (817) 277-7791**  
 Federal Tax ID# 75-2691030

## Deadline for advance orders is September 24<sup>th</sup>, 2018

Please Type or Print Clearly

Company Name \_\_\_\_\_ Contact \_\_\_\_\_ Booth Number \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ email \_\_\_\_\_

Onsite Contact \_\_\_\_\_ email \_\_\_\_\_

### Scanner Options

	Advance / Onsite
<input type="checkbox"/> <b>Handheld PDA Reader:</b> (includes: Wireless Handheld Scanner. Leads will be e-mailed to the address above)	\$300 / \$325
<input type="checkbox"/> <b>Handheld PDA Reader with Ad Hoc Notes:</b> (includes: Wireless Handheld Scanner. Leads will be e-mailed to the address above)	\$325 / \$350
<input type="checkbox"/> <b>Phone App:</b> (includes: Phone app for iPhone and Android) <b>**This unit requires token! You will be emailed the token a week before the show!**</b>	\$250 / \$275

### Additional Services

<input type="checkbox"/> <b>Personalized Action Codes:</b> Allows you to attach your specific qualifiers, products, or services to a prospect's sales information. <b>**Please attach a list of your sales qualifiers only if you purchase this service.</b>	\$60 / \$90
<input type="checkbox"/> <b>Delivery and Set-up:</b> Date: _____ Time: _____ <b>**Please complete only if you purchase the delivery option.</b> <b>If not, you may pick up the unit at the service desk.</b>	\$55 / N/A
<input type="checkbox"/> <b>USB Jump Drive with your leads:</b>	\$50 / \$65

All equipment must be returned at the end of the show to avoid additional charges as stated in the Terms and Conditions below.

**Total \$** \_\_\_\_\_

### Accepted Methods of Payment (Send payment to: Custom Registration, Inc. at the address listed above)

( ) Check      ( ) Visa      ( ) American Express      ( ) MasterCard      **Total \$** \_\_\_\_\_

**Account #** \_\_\_\_\_ **Exp. Date** \_\_\_\_\_

**Name on Card** \_\_\_\_\_ **Signature** \_\_\_\_\_

### TERMS AND CONDITIONS

1. Custom Registration agrees to provide the equipment and services listed in this agreement at the prices stated.
2. Custom Registration shall not be liable for any incidental or consequential damages arising from the loss of information, for any reason, arising from or related to Custom Registration's equipment. Custom Registration's liability for damage for any cause whatsoever shall be limited to the total price for the goods and services provided by Custom Registration.
3. Customer hereby agrees to immediately pay Custom Registration for any damage to said equipment or any loss of said equipment. Loss of a PDF scanner, printer, or download unit requires a payment of \$2,500.00 from exhibitor to Custom Registration.
4. Custom Registration must receive cancellation requests at the address on this agreement at least one week prior to the opening of this event. Requests for cancellation that are received by this deadline will be refunded in an amount to 75% of the total price of the order. Cancellation requests or refunds will not be accepted after this deadline.
5. It is agreed that the governing law pertaining to this contract will be the law of the State of Texas.

# ***A SIMPLE & EFFICIENT SALES LEAD TRACKING SYSTEM***

**The official lead retrieval and registration provider for Industry Summit 2018!**

***PLACE YOUR ORDER NOW TO ENSURE AVAILABILITY!***

The lead retrieval **Barcode Scanner System** is a compact device that allows you to scan a barcode on a prospective buyer's name badge, and automatically capture his or her name, company, address, including telephone and fax numbers, and email addresses, and sales qualifiers directly into an excel spreadsheet.



## **With our Mobile App, you will receive an app that:**

- 1) Records the basic attendee information directly to the phone. Full information can be e-mailed at any time.
- 2) Allows for custom notes.
- 3) You will also receive a token to activate your app one week prior to your event.



## **With our Handheld System Rental, you will receive a scanner that:**

- 1) Records the attendee information directly to the scanner and the leads will be e-mailed to the key-contact post show.
- 2) Printing Optional.
- 3) Ad Hoc Notes Optional.
- 4) You will also receive a sheet of generic sales qualifying codes to effectively categorize your leads.

## **Our Additional Services include:**

**PERSONALIZED ACTION CODES**-are questions, services, or products that you would like to attach to an attendee. Qualifying codes are an excellent way to determine what action should be taken after the event. Some examples would be: HOT LEAD, SEND LITERATURE, Sales Rep. Bob Jones, or Product X Y & Z.

**SYSTEM DELIVERY & SET UP**-just let us know the day and time that your representative will be available for us to deliver your scanner system to your booth.

**JUMP DRIVE**-get your leads on or Jump Drive before you leave!

**AD-HOC NOTES** – This feature allows you to hand type custom notes on each lead scanned

## **Complete the order form and send to:**

Custom Registration, Inc.  
2001 E. Randol Mill Road, Suite 135  
Arlington, TX 76011

**to reserve your system TODAY!**

If you have any questions about lead tracking services or need more information to make your decision, please feel free to give us a call at **817 277-7791**. A representative will be glad to assist you.